STRATEGY PROFILE

AS AT 30 SEPT 2024

# TONUS CAPITAL INC.

## **US SMALL-CAP EQUITIES FUND**

Inception Date
31 October 2019

Performance Benchmark Russell 2000

Currency

USD

### STRATEGY DESCRIPTION

Our small cap strategy is designed to deliver significant capital appreciation over time while also providing stability during market downturns. We use a rigorous investment discipline based on deep, first-person research that begins with a bottom-up perspective. The Fund is concentrated in our best ideas with an objective of holding 30 stocks.

### **HIGHLIGHTS**

Style	Small-Cap Value
Process	Fundamental Bottom-Up
Turnover	~ 40%
Investment horizon	3-to-5 years
Number of holdings	Approximately 30
Sector deviation	Min. of 6 of the 11 Sectors
Active Risk Target	90% +

### **TONUS' 3 PILLARS**

Quality	Invest in quality companies with a history of allocating capital well and delivering high returns on invested capital
Process	Execute buy/sell decisions based on: in-house, fundamental research; proprietary modelling and analysis; and an independent thesis
Alignment	Seek investments aligned with the firm's principles and values in order to minimise any negative impacts from its investment decisions

WHY INVEST IN THIS STRATEGY The investment team thinks independently from the broader market and avoids herd-like decisions, which means Tonus Capital often invests in a contrarian manner from current, popular themes

The firm has more than 15 years experience and a demonstrable track record of investing in U.S. small-caps The firm's smaller size allows for faster and nimbler transactions in a structured approach

Historical evidence supports the thesis that small-cap stocks outperform large-cap stocks over the long-term

	ANNU	ALIZE	D GRO	SS RE	TURN	S	
	3 mo	6 mo	YTD	1 yr	2 yr	3 yr	Incep
Tonus	2.0%	4.5%	14.4%	25.6%	21.2%	6.0%	14.2%
Index	5.6%	9.2%	11.0%	26.5%	17.3%	1.7%	8.8%
+/-	-3.6%	-4.7%	3.4%	-0.9%	3.9%	4.3%	5.4%

### **CALENDAR YEAR / RELATIVE RETURN**

		YTD	2023	2022	2021	2020	2019*
	Tonus	14.4%	18.1%	-12.4%	28.0%	18.2%	7.3%
	+/-	3.4%	1.4%	8.2%	13.4%	-0.2%	0.2%
* partial year							

#### **GROWTH OF \$100,000**



Disclaimer: Past performance is not indicative of future performance. An investment in this fund can increase or decrease, and the investor may not get back the full amount invested. The performance is presented gross of management fees

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AS AT 30 SEPT 2024

# TONUS CAPITAL INC.

## US SMALL CAP EQUITIES FUND

0.9%

-1.4%

6.6%

-6.8%

1.0%

-6.0%

2.1%

-2.6%

5.9%

Inception Date 31 October 2019			<b>Perforn</b> Russel		Senchma	ark				Curren USD	су		
GROS	S PER	FORM	ANCE Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Year
2019	oun	100	Intel	7101	way	oun	our	Tug	Copi	001	1.7%	5.5%	7.3%
2020	-4.1%	-6.9%	-26.0%	19.1%	7.3%	0.7%	5.1%	3.9%	-2.5%	3.7%	14.6%	10.1%	18.2%
2021	8.3%	7 4%	4 7%	4.0%	2.9%	-0.9%	-1.8%	1.5%	-1.3%	3.2%	-5.9%	3.7%	28.0%

6.2%

6.7%

6.5%

-2.8%

-4.1%

-1.0%

-7.7%

-5.0%

-1.0%

-8.5%

6.1%

-1.9%

### **PERFORMANCE ANALYSIS**

1.9%

-2.1%

4.6%

2022

2023

2024

-5.7%

9.9%

0.6%

14.2%
0.91
23.7%
0.60
1.16
0.78
99%
43.6%

### TOP-5 HOLDINGS (alphabetical) Stock Sector

9.8%

-5.7%

3.3%

10.6%

-4.1%

5.3%

-12.4%

18.1%

14.4%

Hillman	Industrials
ICF International	Industrials
National Cinemedia	Communications
Primerica	Financials
Strategic Education	Consumer Staples

### **PORTFOLIO CHARACTERISTICS**

	Portfolio	Benchmark
Avg. Market Cap	2,648	3,360
Net debt / EBITDA	1.0x	5.3x
P/E FY1	15.4x	15.7x
Dividend Yield	1.5%	1.2%
ROIC	11.6%	8.5%
# stocks	30	1935

### **INVESTMENT TEAM**

Team member	Role	Experience
Philippe Hynes, CFA	Port. Ma	nager 21
Aaron Warnongbri	Analyst	11
Léo-Pierre Trudel	Analyst	1
a		

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Disclaimer: Please note that Tonus Capital serves as the portfolio manager for the Tonus U.S. Small-Cap Fund. This fund is part of the Québec Emerging Managers Program. Innocap acts as the exempt market dealer for the Fund. Past returns are not necessarily indicative of future performance. Information pertaining to the Fund is not to be construed as a public offering of securities in any jurisdictions of Canada and is for informational purposes only. The information provided herein does not constitute investment advice and it should not be relied on as such. The securities described herein are only available to Accredited Investors and Institutional Investors by private placement in accordance with applicable securities laws, and only to those investors who meet certain eligibility or minimum purchase requirements. Returns are presented gross of management fees. From October 2019 to March 2021, the performance presented is that of the Sonal Capital. For April 2021 on, the performance presented is that of the Tonus U.S. Small Cap Equity Fund L.P. managed by Tonus Capital before management fess. Any investment. While the information and material in this document are believed to be accurate at the time they are prepared, Tonus Capital Inc. cannot give any assurance that they are accurate, complete or current at all times.